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**FNB Channel Islands** 

# Introduction

Welcome to FNB Private Wealth

At FNB Private Wealth, we understand the value of relationships, which is why we partner with you - focusing on your unique financial needs and aspirations.

As your trusted advisor, we help you navigate your wealth journey; this starts with your Private Banking team comprising of a Private Banker, a Private Banking Analyst and supported by the Service Suite. These core members are assisted by dedicated experts from across the broader FirstRand Group. Together, this team will create the most appropriate banking, lending, wealth and investment solutions for you, for your family and for your business.

FNB Private Wealth's range of interactive servicing platforms is secure, simple and convenient and allows you to bank from anywhere, at any time – simply download the FNB App on your device's app store. For your day-to-day banking requirements, you are supported 24 hours a day by the FNB Private Wealth Service Suite. Simply connect with us anytime via Secure Chat\* through the FNB App (FNB App > Messages > Secure Chat\*) or contact us on 087 730 6000.



# **Get the best value** for you and your family

We are continually trying to find valuable solutions for you and therefore have included even more value to the FNB Private Wealth offering. Regardless of your FNB Private Wealth account, you will now have access to the following new benefits included in your monthly account fee.

### Get the best value

# for you and your family



- No increase in the monthly fee on the FNB Fusion Private Wealth Account
- Lowest monthly fee for a transactional account with a linked credit facility that offers up 30 days interestfree on card purchases
- No monthly service fee for Single Facility® and Securities Based Loan¹
- No increase in the monthly account fee on the FNB Private Wealth Credit Card with a credit facility that offers up to 55 days interest free on card purchases
- Complimentary FNB Money Maximiser Account
- No monthly account fee for a FNB Global Account, and one complimentary Global Debit Card
- The option for FNB Private Wealth Credit Card to move your unexpected medical transactions to budget, over 6 months, at a promotional interest rate of prime.
- The option for FNB Private Wealth Credit Card to move selected iStore, Cycle Lab and The Pro Shop transactions to budget at a promotional prime interest rate, lowering your monthly repayment



#### **Family**

- Your spouse or partner can enjoy the full FNB Private Wealth banking experience and exclusive benefits at a discounted fee regardless of their income.
- No monthly account fee for FNBy Accounts for your kids under 18 years
- Lower deposit criteria for eBucks rewards for your spouse or partner
- Family points to help you move up a reward level
- Earn up to 40% back in eBucks on your Video Streaming (Netflix) and Music Streaming (Spotify®) subscriptions when your family banks with FNB
- Up to 40%\* off on selected flights and car rental for you and family with eBucks Travel
- You, your spouse or partner and your children can receive up to 12 SLOW and Bidvest Premier Lounge bonus visits (Domestic or International), when you book your flights through eBucks Travel

#### Get the best value

## for you and your family



Enjoy 2-for-1 specials in 2020 with The ENTERTAINER™ and let FNB cover the sign-up cost



#### Money management

- FNB Channel Islands Current Account<sup>2</sup>
- Tax-Free Savings Account<sup>3</sup>
- Retirement Annuity<sup>4</sup>
- Preservation Fund<sup>4</sup>
- Local and Global Trading Account<sup>5</sup>
- Complimentary FNB Non-trading Juristic Account<sup>6</sup>

one of the mortgagors that is not the Single Facility\* account holder must either have a FNB Private Wealth Chegue Account or FNB Private Wealth Account. Should the Single Facility\* for spouse or partner account holder or the mortgagor fail to comply with this criteria, then the Single Facility\* monthly lending fee will be charged. Should the Single Gacility\* account holder and/or the mortgagor remedy the non-compliance, then we may, at our discretion, waive the monthly lending fee.

Single Facility\* accounts in the name of trusts and juristic entities do not qualify for this benefit.

In order to qualify for the waiver of the Securities Based Loan monthly service fee, the client must in addition to having

an active Securities Based Loan, also hold either an active FNB Private Wealth Cheque account or a FNB Private Wealth Single Facility\* both of which must be on a bundled pricing option. Should the client fail to comply with this, the Securities Based Loan monthly service fee will immediately be charged to the client's account. Should the client remedy

any non-compliance to the Bank's satisfaction, the Bank, may at its sole discretion, elect to waive future monthly

<sup>\*</sup>Discounts excludes taxes

<sup>&</sup>lt;sup>1</sup>To qualify for the waiving of the Single Facility\* monthly service fee of R69.00 the Single Facility\* accountholder must be

the owner of the property/properties that have been provided as security for the facility ("the mortgagor") and must have

selected the FNB Private Wealth Single Facility\* Bundled pricing option. If there are two or more mortgagors, then only

fee. This benefit does not apply to trusts and other juristic entities.

<sup>&</sup>lt;sup>2</sup>A minimum balance of at least £2 500 must be maintained in your FNB Channel Islands Current Account

<sup>&</sup>lt;sup>3</sup> No monthly fee on Tax-Free Cash Deposit or Tax-Free Shares Account. No monthly admin fee on Tax-Free Unit Trust <sup>4</sup> No monthly platform fees on Retirement Annuity and Preservation Fund

<sup>&</sup>lt;sup>5</sup> A minimum balance of R25 000 must be maintained in your self-managed Local Trading Account.



# **eBucks Rewards**with new ways to get rewarded

eBucks Rewards is about helping you stretch your spend every month. By offering real value and benefits, you're able to use eBucks to buy fuel, groceries, clothes, holidays and so much more.

As an FNB Private Wealth Account holder, you could be rewarded with these exciting benefits.

## New ways to get rewarded

Even more ways to earn rewards with Smart Spend

Earn additional eBucks with Smart Spend when you use your qualifying FNB Fusion Private Wealth card, FNB Private Wealth Credit card, FNB Private Wealth Cheque card or FNB Pay during the month. Track your spend and see how many eBucks you've earned this month by visiting the FNB App > eBucks > Earn > Smart Spend

Even more ways to earn with FNB Personal Loans

Earn cash back on your FNB Fusion Private Wealth Account fee when you have your personal loans with FNB

Even more reward partners

#### Clicks

Earn up to 15% back in eBucks when you spend on health and beauty products at over 650 Clicks stores nationwide. You can also spend your eBucks at Clicks, making your money go further every month

#### Mr D Food

Earn and Spend eBucks when ordering from the Mr D Food App with your qualifying FNB Private Wealth Cards

## with new ways to get rewarded

#### Even more ways to earn with FNB Investments

Earn up to 100% of your monthly FNB Fusion Private Wealth Account or FNB Private Wealth Cheque Account fee back in eBucks when you invest with FNB



#### Maintain investment balances

Maintain an overall minimum saving and investment account balance of R1 000 000. Of this, a minimum of R250 000 must be invested in qualifying FNB Wealth and Investments solutions (stipulated accounts and funds). The remaining funds must be invested in qualifying Cash Investment solutions (stipulated accounts). If you have a qualifying FNB Islamic Banking cheque account, you need to have a minimum of R1 000 000 invested in an FNB Savings and Investment Account(s).



#### Invest in qualifying accounts

#### **Cash Investments**

- Any Cash Investment solution (Channel Islands solutions excluded)

#### Wealth and Investments

- Living Annuity
- Pension and Provident preservation funds
- Segregated Portfolios: Fully managed & tailored to client need: effective 1 October 2020
- Tax-Free Unit Trust
- Investment Account
- Tax-Free Shares

Invest in qualifying funds and solutions				
	Local segregated portfolios	FNB Horizon Unit Trust	Global segregated portfolio	Wealth segregated portfolio
	Equity Portfolio	Income Fund	Global Leaders Portfolio (USD)	Wealth Stable ETF
	Balanced Portfolio	Stable Fund	Global Equity Income Portfolio (USD)	Wealth Moderate ETF
Qualifiying funds	Dividend Income Portfolio	Moderate Fund	Global Equity Growth portfolio (USD)	Wealth Growth ETF
Wealth and Investments	Islamic Portfolio	Growth Fund	ETF Cautious Portfolio (USD)	Wealth Stable Portfolio
		Growth Plus Fund (closed to new business)	ETF Balanced Portfolio (USD)	Wealth Moderate Portfolio
			ETF Growth Portfolio (USD)	Wealth Growth Portfolio

# with new ways to get rewarded

#### Even more ways to earn with FNB Investments

Earn up to 100% of your monthly FNB Fusion Private Wealth Account or FNB Private Wealth Cheque Account fee back in eBucks when you invest with FNB



Your monthly transactional account fee refund will be based on your eBucks rewards level.

#### Refund



#### **Reward level**

**For example:** if you are an FNB Private Wealth account holder (who is on reward level 5) and have an FNB Money Maximiser Account with R750 000 invested and an FNB Retirement Annuity with R250 000 invested (total investment is R1 000 000) you will get 100% of your monthly account fee back in eBucks.

For details, visit www.ebucks.com Terms, conditions and earn rules apply.

with new ways to get rewarded (cont.)

# Even more benefits you know and love

Engen

Earn up to R8 per litre back in eBucks per quarter at Engen when your vehicle is financed through WesBank, Toyota Financial Services or Volkswagen Financial Services and you have accepted the nav» Car terms of use on the FNB App

Earn and spend at Checkers

Earn up to 15% back in eBucks at Checkers and Shoprite. Use your eBucks to buy groceries and stretch your monthly spend

Monthly KAUAI benefit

Enjoy a smoothie, organic coffee or up to R100 to spend in-store when you use your FNB Fusion Private Wealth card or FNB Private Wealth Credit card for 100% of your monthly spend

Airport Lounges

Enjoy up to 36 complimentary SLOW and Bidvest Premier Lounge visits per year, depending on your reward level

Bonus Airport Lounge Visits

You, your spouse or partner and your children can receive up to 12 SLOW Lounge bonus visits (Domestic or International), when you book your flights through eBucks Travel



**Track your eBucks** earn, spend and benefits conveniently on the FNB App under the eBucks tab. View 'Earn more eBucks' and 'Track my rewards' to learn how you can maximise your rewards.

Terms, rules and conditions apply.

Find out how you could qualify, move up a reward level and earn more eBucks by visiting eBucks.com.

## Whatever your needs,

we have the solution for you



R499 p.m.

**FNB Fusion Private Wealth Account** 

The FNB Fusion Private Wealth Cheque Account offers your spouse or partner a discounted monthly fee of R269 p.m. for the same banking experience and benefits that you have, regardless of their income.

The FNB Fusion Private Wealth Account is a daytoday transactional bank account with a linked credit facility that offers up to 30 days interestfree on card purchases.

Get up to 24% cashback on your monthly account fee, when you have a revolving facility or a personal loan with us FNB Private Wealth Cheque Account or Single Facility®

The FNB Private Wealth Cheque Account offers your spouse or partner a discounted monthly fee of R299 p.m. for the same banking experience and benefits that you have, regardless of their income.

You can also take up a Single Facility® which seamlessly combines the functionality of the FNB Cheque Account and that of the home loan into a single account.

FNB Private Wealth Credit Card is free on both pricing options

Please note: The monthly fee waiver that one would previously receive for meeting certain investment criteria, has been replaced with a monthly eBucks Reward. For more information, visit www.ebucks.com to read about the rewards criteria.

We are also proud to offer you an **FNB Islamic Private Wealth Cheque Account**, with similar value-adds, reward benefits and pricing as a Private Wealth Cheque Account. With Islamic Banking, you earn a competitive monthly profit share on your free Islamic Savings Account.<sup>6</sup>

<sup>6</sup> For more information, contact the Islamic Banking Suite on 087 578 6786.



## Product comparison

The full value of Private Wealth

	FNB Fusion Private Wealth Account	FNB Private Wealth Cheque Account/ Single Facility® bundle pricing option	FNB Fusion Private Wealth Account / FNB Private Wealth Cheque Account for your spouse or partner	Pay-As-You-Use (PAYU) pricing option <sup>7</sup>
Monthly account fee	R470	R499 <sup>7</sup>	R269/R2998	R120 <sup>9</sup>
Products included in your discounted monthly fee	<ul> <li>FNB Private Wealth</li> <li>Up to 5 additional 0 (linked to your FNB</li> <li>Money Maximiser<sup>10</sup></li> <li>FNB Private Wealth</li> <li>No monthly accour complimentary Glo</li> <li>Unlimited cash with Cash@Till®, Cardles</li> <li>Free FNB ATM cash</li> </ul>	Credit and Petro Cards Private Wealth Credit Card  Non-Trading Juristic Account fee for a FNB Global Account	unt <sup>11</sup> punt, and one drawals made using	N/A

All international transactions displayed in this pricing guide will incur a 2.75% currency conversion.

- 9 The Pay-As-You-Use pricing option is only available on Single Facility\*. On this pricing option you are charged the Single Facility\* monthly service fee and each transaction at the applicable fee.
- <sup>10</sup> A minimum opening deposit of R100 000 is required to activate the account and must be maintained to continue earning interest. For transactional pricing on Money Maximiser, please refer to the "Savings and Investments pricing guide" on our website.
- 11 1 complimentary Non-trading Juristic Account per FNB Fusion Private Wealth or cheque account held. The Non-trading Juristic Account must be on the Pay-As-You-Use Pricing Option. For customers with multiple Non-trading Juristic Accounts, the oldest accounts' monthly fee will be waived.
  12 Per account billing cycle.

13 In order to qualify for the waiver of the Securities Based Loan
monthly service fee, the client must in addition to having an active Securities Based Loan, also

monthly service tee, the client must in addition to hold either an active FNB Private Wealth Cheque account or a FNB Private Wealth Single Facility\* both of which must be on a bundled pricing option. Should the client fail to comply with this, the Securities

apply.

<sup>7</sup> To qualify for the waiving of the Single Facility\* monthly service fee of R69.00 the Single Facility\* accountholder must be the owner of the property/properties that have been provided as security for the facility ("the mortgagor") and must have selected the FNB Private Wealth Single Facility\* Bundled pricing option. If there are two or more mortgagors, then only one of the mortgagors that is not the Single Facility\* account holder must either have a FNB Private Wealth
Account for spouse or partner. Should the Single Facility\* account holder or the mortgagor fail to comply with this criteria, then the Single Facility\* monthly lending fee will be charged. Should the Single Facility\* account holder and/or the mortgagor remedy the non-compliance, then we may, at our discretion, waive the monthly lending fee. Single Facility\* accounts in the name of trusts and juristic entities do not qualify for this benefit.

8 Available on both the FNB Fusion Private Wealth Account and the FNB Private Wealth Cheque Account. Only one spouse per main account holder. The account must be linked to a main account or standard pricing will



## Product comparison

The full value of Private Wealth

	FNB Fusion Private Wealth Account	FNB Private Wealth Cheque Account/ Single Facility® bundle pricing option	FNB Fusion Private Wealth Account / FNB Private Wealth Cheque Account for your spouse or partner	Pay-As-You-Use (PAYU) pricing option <sup>7</sup>
To help you get better banking value, we are pleased to inform you that you also have the opportunity for your monthly fees to be waived/rebated on the following products:	<ul> <li>Pay no monthly for Shares Account a Trusts</li> <li>Save towards you on your Retireme</li> <li>Protect your retire on your Preservat</li> </ul>	ement funds and pay no mo ion Fund g and Portfolio Management	nthly (platform) fees	N/A

All international transactions displayed in this pricing guide will incur a 2.75% currency conversion.

<sup>14</sup> A minimum balance of at least £2 500 must be maintained in your FNB Channel Islands Current Account.

<sup>15</sup> A minimum balance of at least R25 000 must be maintained in your Local Trader Account. The monthly account fee will be charged to your account and reversed in the following month. A comprehensive fee structure is available on our website.

Only applicable to Non-Discretionary Accounts. A minimum balance of at least \$10 000 must be maintained in your Global Trader Account. The monthly account fee will be charged to your account and reversed in the following month. A comprehensive fee structure is available on our website.



on your FNB Fusion Private Wealth Account, Cheque Account or Single Facility®.



FNB Fusion Private Wealth Account, Cheque Account or Single Facility®

Transactions not mentioned, or above these limits, will be charged at Pay-As-You-Use (PAYU) rates

Free transactions (applicable to Fusion, Cheque and One Account)		
Card purchases	Free <sup>17</sup>	
Pay & Clear now	Free	
Prepaid airtime purchases using the FNB App and online banking	Free	
Payments and transfers (FNB App, online banking, cellphone banking)	Free	
Debit orders (internal and external)	Free	
Courier delivery	Free	
Branch delivery	Free	
Send Money	Free	

<sup>&</sup>lt;sup>17</sup> International currency commission and conversion fee of 2.75% of the transaction value applies.



FNB Fusion Private Wealth Account, Cheque Account or Single Facility®

Transactions not mentioned, or above these limits, will be charged at Pay-As-You-Use (PAYU) rates

Free transactions (applicable to Fusion, Cheque and One Account)		
Cash withdrawals using Cash@Till®, cardless cash withdrawals, FNB ATMs and other banks' ATMs (local and international)	Free <sup>18</sup>	
FNB ATM cash deposits	Free up to R20 000 <sup>19</sup>	
eBucks Rewards membership	Free	
Subscription to inContact, online banking, cellphone banking, telephone banking and the FNB App	Free	

<sup>&</sup>lt;sup>18</sup> International currency commission and conversion fee of 2.75% of the transaction value applies.

<sup>19</sup> Per account billing cycle.



FNB Fusion Private Wealth Account, Cheque Account or Single Facility®

The transactions in the table to follow are included in your monthly account fee:

Other free transactions on your FNB Private Wealth Cheque/Fusion Account		
	FNB ATM, cellphone banking, telephone banking - IVR and the FNB App	
Balance enquiries	Point-of-Sale (local and international)	
	Other banks' ATM	
	Cellphone banking mini-statement	
Statements	FNB ATM mini-statement	
	Historical email/downloadable statements (online banking)	
Other fees	Unsuccessful transactions (FNB ATM, Point-of-Sale, scheduled payments and other banks' ATM	
	LOTTO™/PowerBall™ purchases and prepaid electricity	



FNB Fusion Private Wealth Account, Cheque Account or Single Facility®

The transactions in the table to follow are included in your monthly account fee:

Other free transactions on your FNB Private Wealth Cheque/Fusion Account		
	Additional online statements (daily, weekly, twice monthly)	
Value-added service fees	My Limit Alert subscription	
	Balance alert subscription (daily, weekly, monthly)	
	Scheduled payment alert subscription	
	Payment notifications (email, SMS, fax)	
	Card and device courier fee	
	Online banking account verification (FNB accounts and other banks' accounts)	
	Viewing of payments less than 3 months	

Your FNB Private Wealth Credit Card is an ideal transactional banking tool that offers you flexibility in terms of pricing, as well as exclusive benefits that are suited to your lifestyle and offers up to 55 days' interest-free purchases.

Repay large purchases with a FREE budget facility of up to 60 months

5 FREE additional credit cards

FREE delivery of cards

Personalised and competitive interest rates

Unlimited FREE swipes

Automated payments

Tap to pay for purchases in store



#### Monthly fees

Credit facility fees		
Credit facility service fee	R17 <sup>20</sup>	
Initiation fee (once-off)	Up to a maximum of R175	
Credit card account fees		
FNB Private Wealth Credit Card monthly account fee	R248 <sup>21</sup>	
Additional card fees	5 free cards, thereafter R18.50 per card, per month	
Petro Card fee (linked to your credit card)	R29.50 per card, per month	

<sup>&</sup>lt;sup>20</sup> Credit Facility service fee is charged monthly for the administration and maintenance of your Credit Facility.
This fee is included in the FNB Fusion Private Wealth and Cheque Account/Single Facility® monthly account fee.

<sup>21</sup> Credit Card monthly account fee is charged monthly for the administration and maintenance of your Credit Card Account. This fee is included in the FNB Fusion Private Wealth and Cheque Account/Single Facility® monthly account fee.



Enjoy the benefits of our new FNB Private Wealth Metal Credit Card that takes card quality and design to the next level

FNB Private Wealth Standalone Metal Credit Card		
New Metal Credit Card	R1 000	
Replacement Metal Credit Card (Lost/Stolen or Damaged)	R1 000	
Reissue Metal Credit Card	R1 000	
Additional Metal Credit Card	R 1000	

Fraud Replacement Metal Credit Card - 1 free card per pricing cycle, thereafter R1000 per card

FNB Private Wealth Bundle Metal Credit Card (Fusion/Cheque Account with a Credit Card)		
New Metal Credit Card	R1 000 <sup>22</sup>	
Replacement Metal Credit Card (Lost / Stolen or Damaged)	R1 000	
Reissue Metal Credit Card	R1 000 <sup>22</sup>	
Additional Metal Credit Card	R 1000	
	· · · · · · · · · · · · · · · · · · ·	

For all other fees, refer to "General fees".

Fraud Replacement Metal Credit Card - 1 free card per pricing cycle, thereafter R1000 per card

For Metal credit cards, your credit card account will be charged a fee of R1000. This fee may be rebated from your FNB credit card account subject to the following criteria and rules:

<sup>&</sup>lt;sup>22</sup>The metal credit card is only available to the Primary Account holder and limited to one card per card cycle

<sup>&</sup>lt;sup>22</sup>The rebate is dependent on the Primary Account Holders eBucks reward level for new and reissue of metal credit card (eBucks reward Level 3, 4 & 5 qualify for one primary card per card cycle)

<sup>&</sup>lt;sup>22</sup>Available to standalone FNB credit card account holders or FNB credit cardholders on the bundled pricing option with a FNB Fusion or FNB Cheque account

<sup>&</sup>lt;sup>22</sup>Only 1 free FNB metal credit card is applicable per pricing cycle for fraud replacement cards.



Free transactions

Linked account transfers and account payments		
Interactive Voice Response (IVR) smart transfer to FNB	Free	
Balance enquiries		
FNB ATM	Free	
FNB Branch	Free	
International ATMs	Free	
Other banks' ATMs	Free	
Statements		
FNB ATM mini-statement	Free	
Historical email statements	Free	

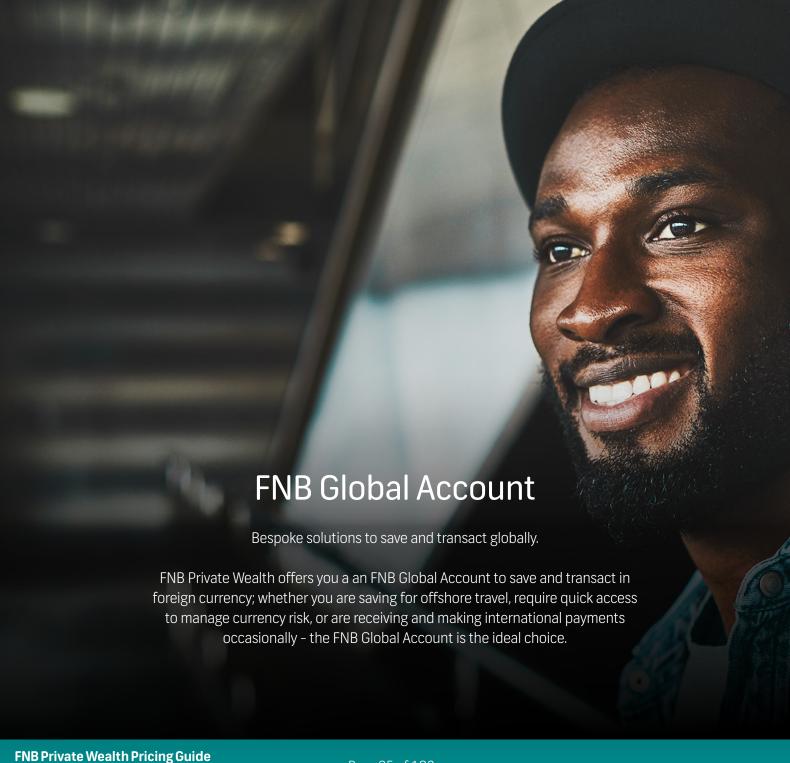


#### Free transactions

Other fees		
eBucks Rewards membership	Free	
Changes to account limits	Free	
Card replacement	Free*	
Courier delivery	Free	
Urgent delivery	R250	
Branch delivery	Free	
International delivery	R700	

For all other fees, refer to "General fees".

\*Free for first card thereafter R120



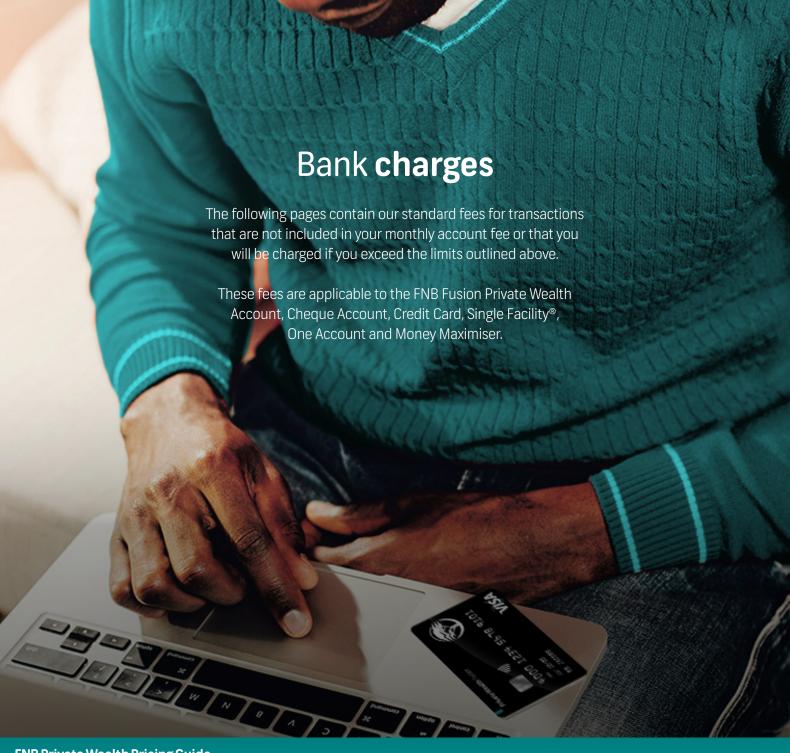
## **FNB Global Account**

Other fees	GBP	USD	EUR
Annual card fee (per additional card if customer holds another card in another currency) <sup>22</sup>	£15	\$20	€17
Card swipes and international online card payments	Free		
International ATM withdrawal <sup>23</sup>	£3	\$5	€4
Card replacement (lost, stolen or damaged)	£7	\$10	€8
Balance enquiry	£0.35	\$0.50	€0.40
Insufficient funds fee (ATM and Point-of-Sale transactions)	£0.50	\$0.80	€0.60
Currency conversion (when a specific currency card is used in a different currency zone)	2.75%		•

<sup>&</sup>lt;sup>22</sup> Annual card fee (per additional card if customer holds another card in another currency)

 $<sup>^{\</sup>rm 23}\, Some$  ATMs overseas might also charge you a withdrawal fee over and above our fee







Please note that any transactions not included or in excess of the limits above will be charged as per the tables below:

Other fees applicable on your cheque account <sup>25</sup>		
Monthly Overdraft service fee (applies to National Credit Act, 34 of 2005 (NCA) clients with credit agreements concluded between 1 June 2007 and 6 May 2016)	R57.50	
Monthly Overdraft service fee (applies to NCA clients with credit agreements concluded since 6 May 2016)	R69	
Monthly rebate on Overdraft service fee (applies to NCA clients with credit agreements concluded between 1 June 2007 and 6 May 2016)	R57.50	
Monthly rebate on Overdraft service fee (applies to NCA clients with credit agreements concluded since 6 May 2016)	R69	
Monthly Revolving Facility service fee (applies to NCA clients with credit agreements 1 June 2007 and 6 May 2016)	R57.50 <sup>26</sup>	
Monthly Revolving Facility service fee (applies to NCA clients with credit agreements concluded since 6 May 2016)	R69 <sup>26</sup>	
Once-off Revolving Facility initiation fee	R155 <sup>27</sup>	
Monthly Fusion Credit Facility Fee	R69	
Rebate on monthly Fusion Credit Facility fee	R69	

<sup>&</sup>lt;sup>25</sup> Refer to terms and conditions of your credit agreement. Not applicable on FNB Fusion Premier and One Account.

 $<sup>^{\</sup>rm 26}$  Monthly Revolving Facility service fee applicable to clients with Revolving Loans.

<sup>&</sup>lt;sup>27</sup> Once-Off Revolving Facility initiation fee applicable to clients with Revolving Loan.



Single Facility® lending fees

Existing facility fees		
Monthly service fee (applies to clients with credit agreements concluded prior to 1 June 2007 and with a facility size of R500 000 or less)	R5.75	
Monthly service fee (applies to NCA clients with credit agreements concluded between 1 June 2007 and 5 May 2016)	R57.50	
Monthly service fee (applies to NCA clients with credit agreements concluded since 6 May 2016)	R69	
Monthly service fee (applies to non-NCA clients as well as to clients with credit agreements concluded prior to 1 June 2007 with a facility greater than R500 000)	R245	
Monthly service fee (applies to non-NCA clients with credit agreements concluded between 1 June 2007 and 28 February 2017)	R150	



Single Facility® lending fees

New facility fees	
Once-off initiation fee on mortgage agreements (applies to clients that fall within the ambit of the NCA)	R6 037.50
A once-off initiation fee will be charged on all mortgage agreements (applies to clients that do not fall within the ambit of the NCA)	R10 400
Once-off initiation fee on unsecured and secured credit facilities other than mortgage agreements (applies to clients that fall within the ambit of the NCA)	R1 207.50
An initiation fee will be charged on all refinancing of unsecured and secured credit facilities including mortgage agreements (applies to clients that do not fall within the ambit of the NCA)	R6 250

A discretionary structuring fee may be charged (applies to clients that do not fall within the ambit of the NCA)



Single Facility® lending fees

	Valuation fees	
Property valuation fee		R1 810
Farly termination foos		

Should you wish to settle the loan early before your loan term expires, you will be required to provide the Bank with 90 days' notice where, an early termination fee may be charged. The fee is equal to no more than the interest that would have been payable under the agreement for the period equal to the difference between the 90 days and your period of notice of settlement.

Other fees	
Unpaid debit order fee (applies to non-NCA Juristic clients)	R200
Bank cheque commission	R100

#### Please note

The monthly service fee applicable to your Single Facility® will be charged irrespective of the balance outstanding and will only cease when the credit facility has been closed.



Linked account transfers		
FNB ATM and telephone banking - IVR	Free	
Telephone banking (consultant assisted)	R80	
FNB Branch	R80	
Cash withdrawals		
FNB ATM	R2 per R100	
Cash@Till®	Free	
Cardless cash withdrawals	R2 per R100	
Credit card cash on budget	R80 + R2.85 per R100	
Other banks' ATMs	R10 + R2 per R100	
International ATM cash withdrawals using your FNB Fusion Private Wealth Card or Cheque Card	R80 <sup>28</sup>	
Branch (includes all financial institution branches and the purchase of foreign exchange)	R80 + R2.50 per R100 <sup>29</sup>	
International branch	R80 + R2.50 per R100 <sup>29</sup>	

<sup>&</sup>lt;sup>28</sup> Included in the FNB Fusion Private Wealth and Cheque Account/Single Facility® monthly fee. International currency commission and conversion fee of 2.75% of the transaction value applies.

<sup>29</sup> Additional 2.75% commission and conversion fee apply.



Payments		
Cellphone banking, the FNB App, telephone banking - IVR, FNB ATM and online banking	R8.50	
Telephone banking (consultant assisted)	R80	
FNB Branch	R80	
Digizone	R15	
Cheques issued	R150 <sup>30</sup>	
Bank cheque	R140	
Internal debit orders	R4.20	
External debit orders	R19	

 $<sup>^{\</sup>rm 30}$  Cheque issuing related fees are not applicable to FNB Fusion Account.



Debit order management		
Stop payment – digital channels	Free	
Stop payment – telephone banking (consultant assisted)	R26	
Stop payment – branch	R80	
Debit order dispute – telephone banking (consultant assisted)	R40	
Debit order dispute – branch (consultant assisted)	R40	
Debit order dispute - online and FNB App (digital)	R5	
Scheduled Payment related (establishment and amendment)		
Online	Free	
Branch	R18	
Deposits		
Cash deposit at FNB ATM	R1.10 per R100	
Cash deposit at FNB Branch	R80 + R2.50 per R100 <sup>31</sup>	
Cheque deposit at FNB Branch and ATM	R60 + R11 per cheque (Max. R150)	
ENC upliftment fee and special clearance	R335 <sup>32</sup>	

<sup>&</sup>lt;sup>31</sup> Includes third party deposits.

 $<sup>^{\</sup>rm 32}$  Cheque issuing related fees are not applicable to FNB Fusion Private Wealth Account.



Prepaid purchases		
FNB Connect prepaid airtime purchase using eChannels and mobile channels		Free
Prepaid airtime purchase using other b	panks' ATMs	R15
Prepaid airtime transaction fee (FNB A	Prepaid airtime transaction fee (FNB App and Online)	
Prepaid airtime transaction fee (FNB ATM and cellphone banking)	Transactions between R0.01 – R10	R0.50
	Transactions between R10 - R25	R1.00
	Transactions greater than R25	R2.00
iTunes, Traffic Fines		R2.70
Lotto/Powerball, PayTV Prepaid, Prepaid Electricity		R2.70
Balance enquiries		
Using eChannels and mobile channels		Free
Point-of-Sale (FNB Private Wealth Cheque Cards only)		R1.75
Other banks' ATMs, International Point-of-Sale, branch or telephone banking (consultant assisted)		R7.30



Statements		
Cellphone Banking mini-statement	Free	
FNB ATM transaction list	3.60 (per statement)	
Historical statements – online banking (download/view/email)	Free	
Posted Statement	R26 (per statement)	
Emailing of statements – branch and telephone banking	R40 (per statement)	
Printing of statements – branch and telephone banking	R40 (per statement)	
Digizone statements	R25 (per statement)	
Interim/Provisional statements	R18.20 per page	
Printed statements (Smart Kiosk)	R3.75 per page	



Additional statements (fee per month)			
	Daily	R61	
Online	Weekly	R29	
	Twice-monthly	R16.10	
	Daily	R128	
Paper	Weekly	R53	
	Twice-monthly	R26	
Unsuccessful trans	actions (insufficient fund	s)	
FNB ATM		Free	
Point-of-Sale, scheduled payment and other banks' ATMs		R8.50	
Insufficient funds fee (returned item cheque or debit order)		Free (first 3 unpaid items)	
		R25 (per unpaid item 4 and 5)	
		R110 (per unpaid item 6 or more) <sup>33</sup>	

<sup>33</sup> Applicable over a rolling 12 month period



Card and cheque book delivery fees			
Courier delivery (delivery between 8am-5pm)	Free		
Urgent delivery	R250		
FNB Branch delivery	Free		
International delivery	R700		
Cheque book	R310 <sup>35</sup>		
Card replacement fees			
Cheque card/Fusion chip & PIN Card	R120		
Temporary card replacement	R100		
FNB Credit Card/Petro Card	First one free, thereafter R120 per card		
Metal cards (first issue and replacements)	R1000*		

 $<sup>^{\</sup>rm 35} Cheque$  issuing related fees are not applicable to FNB Fusion Private Wealth Account.

<sup>\*</sup>Customers will be rebated for the Metal card fees if they are on reward levels 3, 4 or 5. If there are multiple cards on the customer's profile, only one card per cycle can be rebated.. All secondary card holders will be charged the R1000.00 fee irrespective of their reward level. Replacement cards will not qualify for rebates.



Cheque book fees <sup>36</sup>		
Pocket 40 forms	R90	
Copies of vouchers (deposit slips and cheques) <sup>36</sup>		
Online banking	Free	
Branch and telephone banking (consultant assisted)	R80	
SLOW Lounge fees <sup>37</sup>		
Domestic lounges	R250	
International lounges	R400	

 $<sup>^{\</sup>rm 36}\text{Cheque}$  issuing related fees are not applicable on FNB Fusion Private Wealth Account.

<sup>&</sup>lt;sup>37</sup> SLOW Lounge fees are applicable for every additional entry over and above complimentary entries, as well as for every entry where the cardholder does not qualify for complimentary entries. For more information on SLOW Lounge visit fnb.co.za/slow-lounge.



Convenience and value-added services		
LOTTO™/Powerball, PayTV Prepaid, Prepaid Electricity	R2.70 <sup>38</sup>	
MultiChoice payments	R7	
Pay & Clear now	R45	
Cash Swop fee	Free	
Payment honouring fee	R50 <sup>39</sup> if honoured Items are less or equal to R50. R150 <sup>39</sup> if honoured Items are greater than R50.	
Common Monetary Area (CMA) cross-border receipt	R100 plus applicable cash deposit fee	
Account confirmation letter (online banking)	Free	
Account confirmation letter (Digizone)	R26.50	

<sup>&</sup>lt;sup>38</sup> LOTTO™ purchases are excluded from the Islamic Private Wealth Cheque Account.

<sup>&</sup>lt;sup>39</sup> A service fee is charged for each payment honoured where there is not enough money in your transactional account.



Electronic subscriptions services (fee per month)		
My Limit Alert	R3.15	
Scheduled payment alert	K3.13	
Balance alert (fee per month)		
Monthly	R1.15	
Weekly	R3.20	
Daily	R15.50	
Payment notifications		
Email	RO.95	
SMS	R1.30	
Fax	R8	



Other fees		
One Account monthly fee	R568 <sup>40</sup>	
Online banking payment history (older than 3 months)	R7	
Online banking account verification fee (FNB and other banks' accounts)	R7	
Online banking password reset using telephone banking (consultant assisted)	R80	
Monthly petrol card fee (linked to your Private Wealth Cheque Account)	R20	
Petrol card fuel purchases	R5.75	
Monthly device payment fee	Device dependant	
Additional credit card purchase fees		
Fuel transaction fee (Petro Cards only)	R5.75	

 $<sup>^{\</sup>rm 40}\,\text{Please}$  be advised that One Account is not available for new sales.



Credit card linked account transfers and account payments			
IVR Smart Transfer to FNB	Free		
Linked account transfers	Free		
Third party payments	R9		
Telephone banking (consultant assisted)	R80		
Transfers and payments at branch	R80		
Voucher retrieval requests			
Local	R105		
International	R295		
Other credit card fees			
Budget purchases	Free		
Declined transaction fee	R9.50		
International ATM/branch cash withdrawals	R80 + R2.50 per R100 <sup>41</sup>		

 $<sup>^{\</sup>rm 41}$  International currency commission and conversion fee of 2.75% of the transaction value applies.



Credit card convenience fees		
Pay2Cell		R8.50
Prepaid airtime transaction fee	FNB App and Online Banking	Free
	Transactions between R0.01 – R10	R0.50
Prepaid airtime transaction fee	Transactions between R10.01 – R25	R1.00
(FNB ATM and Cellphone Banking)	Transactions between R25.01 – R40	R1.50
	Transactions greater than R40	R2.00
Uncapped ADSL fee		R2.50
Common Monetary Area (CMA) cross-border receipt		R100 plus applicable Cash Deposit fee
Credit card cash deposits fees		
FNB ATM with Automated Deposit Ter	minal (ADT)	R1.10 per R100
FNB Branch and FNB ATM with envelope deposit		R80 + R2.50 per R100



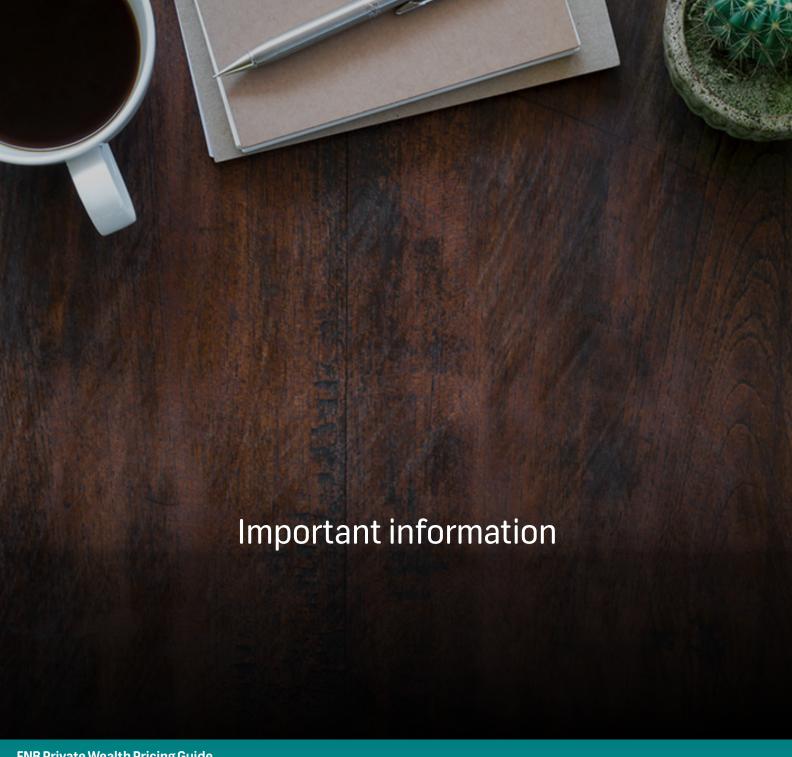
eWallet		
	Fees for sender <sup>42</sup>	
Send money from FNB Account to e	Wallet	R2 + R2 per R100
Reversal of incorrect 'Send Money to	o eWallet' transaction – telephone/branch	R55
Reversal of incorrect 'Send Money to	o eWallet' transaction – cellphone banking	R15
	Fees for recipient	
Monthly account fee	Monthly account fee	
Withdraw cash from an FNB ATM, FNB Mini ATM or participating retailers		1 free ATM withdrawal for each payment received
Purchases at participating retailers	Purchases at participating retailers	
	Transactions between R0.01 – R10	R0.50
Prepaid airtime transaction fee (FNB ATM and cellphone banking)	Transactions between R10 - R25	R1.00
	Transactions greater than R25	R2.00
Prepaid electricity		R2.70
DStv payments		R7
Pay TV prepaid		R2.70

<sup>&</sup>lt;sup>42</sup>Limited to a maximum of 4 at any time.

<sup>&</sup>lt;sup>43</sup> If you have used your free withdrawals, the following fees will apply: FNB ATM/Mini ATM: R10.95 for amounts up to R1000. R13.95 for amounts over R1000.



eWallet		
Fees for recipient Pees for recipient		
Inactivity fee per month (after 6 months of inactivity)	R11	
Transfer from your eWallet to your FNB Account	Free	
eWallet balance enquiry	Free	
eWallet mini-statement	Free	



### Important information

- These prices include VAT.
- Interest rates are personalised to you and appear on the FNB Fusion Private Wealth Account, and Credit Card statement
- Visit FNB's website for a copy of the Terms, Conditions and Rules that govern our agreements.
- Should you require further information on any Credit Card products or services, please contact the FNB Private Wealth Service Suite on 087 730 6000 (standard rates apply).

#### **Definitions**

- Credit Facility service fee is charged monthly for the administration of maintaining your Credit Facility.
- Credit Card monthly account fee is charged monthly for the administration and maintenance of your Credit Card Account.

As SA's Best Foreign Exchange Provider<sup>44</sup>, we offer a range of solutions to suit all your needs – whether you're sending or receiving money globally, travelling, saving in a foreign currency or investing offshore.



44 Global Finance World's Best FX Providers 2017 – 2020.

Foreign exchange solutions	Online banking / App	Call centre / Banker	Branch
FNB GI	obal Account		
Transfer (to Rand, from Rand, and between Global Accounts)			
Global payments and receipts			
Global payments (sending money)	Refer to Global payments and		nts and
Global receipts (receiving money)	Receipts (SWIFT) fees below		
Non-resident or Foreign National Foreign Currency Account (FCA)			
Transfer from FCA to Rand account	Free		
Transfer from Rand account to FCA	Free		

For all other fees, refer to "General fees".



**Get rewarded**<sup>45</sup> Earn back in eBucks on your transaction charges when you send or receive foreign currency payments online or with the FNB App, or when receiving regular foreign currency payments by authorising FNB to convert these funds on your behalf with a Standing Instruction.

<sup>45</sup> eBucks earned on Global Payment and Global Receipt transactions are subject to standard eBucks Reward earn rules. For more information, visit the eBucks website.

Foreign exchange solutions	Online banking / App	Call centre / Banker	Branch
All exchange control applications include	All exchange control applications including placing emigration on record with the SARB		
Minimum fee per application	-	R1 950	
Placing immigration on record with the SARB			
Minimum fee per application	-	R200	
Placing emigration on record where the client is a beneficiary of an Inter-Vivos Trust			
Minimum fee per application	-	R3 190	
Urgent and/or complex applications			
Minimum fee per application	-	R3 190	

Travel solutions

Travel products bought from FNB	Online banking / App	Call centre / Banker	Branch
Multi-cu	rrency Cash Passport™		
Initial card fee	R75	R125	R220
Additional card fee	- R75		R75
Commission (load or reload)	0.50% (Min. R75)	0.75% (Min. R105)	1% (Min. R160)
	Foreign notes		
Commission	2% (Min. R80)	2.20% (Min. R100)	2.30% (Min. R140)
CMA notes (Lesotho, Namibia, Eswatini)			
Commission	3.80% (Min. R150)		
Delivery fee			
Order up to R1 999.99	R275		
Orders R2 000.00 +	Free		

Travel products sold to FNB	Online banking / App	Call centre / Banker	Branch
Multi-cur	rency Cash Passport™		
If credited to an FNB transactional or Global Account		Free	
If paid out in cash or credited to any other account	-	0.75% (Min. R105)	1.00% (Min. R160)
F	oreign notes		
Commission	-	-	2.30% (Min. R140)
CMA notes (Lesotho, Namibia, Eswatini)			
Commission	-	-	3.80% (Min. R150)

International payment solutions

Low value Global Receipts in Foreign Currency	Online Banking /App	Call Centre / Banker
Global Payments (sending money)		
Commission including SWIFT fee	0.55% (Min. R295, Max. R650)	0.65% (Min. R375, Max. R895)
Global Receipts (receiving money)		
Commission	0.55% (Min. R180, Max. R550)	0.65% (Min. R275, Max. R795)
Common Monetary Area (CMA) payments and receipts		
Global payments - CMA destination	D.	150
Global receipts - CMA origin	κ.	
ZAR Fee (an additional fee will be charged if a payment is sent abroad or received from abroad in Rands)	Online Banking /App	Call Centre / Banker
Value of transaction		
RO - R1 499.99	Free	
R1 500 - R1 999.99	R60	
R2 000 - R2 499.99	R120	
R2 500 +	R175	

International payment solutions

Low Value Global Receipts in ZAR	All channels (Online banking/ App/Call centre/Branch/Banker
RO - R499.99	R70
R500 - R1 000	R125
Global Receipts received for pension purposes	All channels (Online banking/ App/Call centre/Branch/Banker
R0 - R4 999.99	R40
R5 000 - R9 999.99	R80
R10 000 - R14 999.99	R115
R15 000 +	R150

International payment solutions

Foreign cheques	Online banking /App	Call centre /Branch/Banker	
Bills negotiable (foreign cheques received)			
Commission	-	1.70% (Min. R320, Max. R1 265)	

International payment solutions

MoneyGram <sup>46</sup>	All channels (Online banking/ App/Call centre/Branch/Banker	
Send amount (USD)	Send fee (USD)	
\$0.00 - \$50.00	\$7.00	
\$50.00 - \$100.00	\$10.00	
\$100.00 - \$150.00	\$11.00	
\$150.00 - \$200.00	\$13.00	
\$200.00 - \$250.00	\$15.00	
\$250.00 - \$300.00	\$17.00	
\$300.00 - \$400.00	\$19.00	
\$400.00 - \$500.00	\$24.00	
\$500.00 - \$600.00	\$29.00	
\$600.00 - \$700.00	\$34.00	
\$700.00 - \$800.00	\$39.00	

<sup>&</sup>lt;sup>46</sup> MoneyGram fees exclude VAT.

International payment solutions

MoneyGram <sup>46</sup>	All channels (Online banking/ App/Call centre/Branch/Banker	
Send amount (USD)	Send fee (USD)	
\$800.00 - \$900.00	\$44.00	
\$900.00 - \$1 000.00	\$49.00	
\$1 000.00 - \$1 200.00	\$55.00.00	
\$1 200.00 - \$1 500.00	\$63.00	
\$1 500.00 - \$1 800.00	\$70.00	
\$1 800.00 - \$2 500.00	\$90.00	
\$2 500.00 - \$5 000.00	\$140.00	
\$5 000.00 - \$7 500.00	\$240.00	
\$7 500.00 - \$8 000.00	\$290.00	

<sup>&</sup>lt;sup>46</sup> MoneyGram fees exclude VAT.

### **PayPal**

PayPal is one of the world's leading digital payment platforms where you can receive payments and pay online for goods and services, without sharing your financial information. It's safe, easy to use, fast and more convenient than ever before.

### What is the FNB Top-Up and Withdraw Service?

You don't need a credit card to shop online. With FNB's Top-Up Service you can top up funds to a PayPal account from a qualifying FNB account. FNB's Withdraw Service allows you to withdraw funds received into a PayPal account to your FNB or any linked South African bank account.

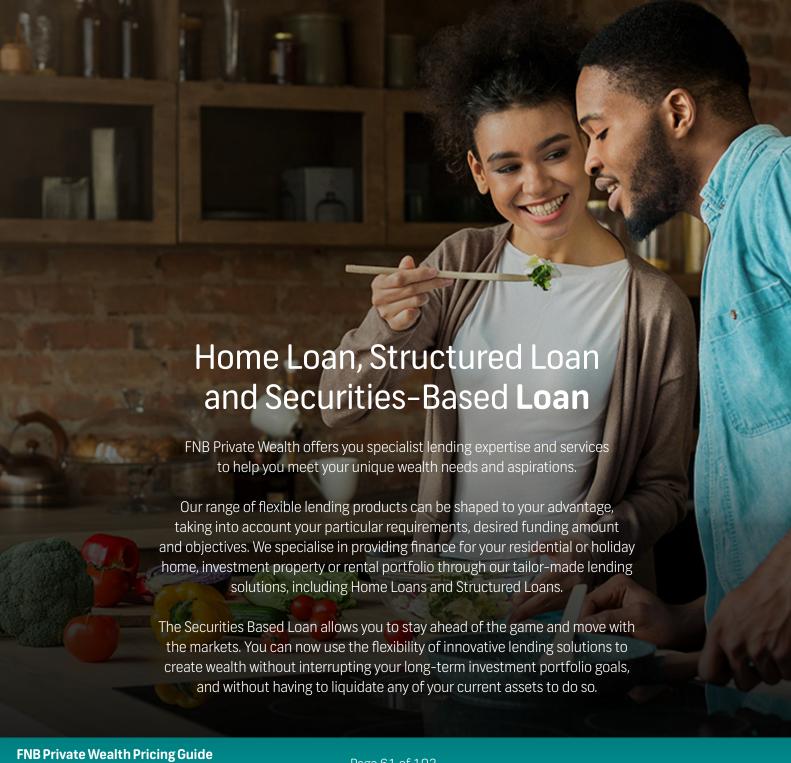
#### Save money with FNB's tiered pricing structure

The standard withdrawal rate on all Top-Up and Withdraw transactions is 1.52%. However, you can withdraw for as little as 0.81%, depending on your previous month's transactional value.

Tier	Fees incl. VAT	Total monthly Top-Up & withdraw
Tier 0	1.52%	\$0 - \$3 000
Tier 1	1.37%	\$3 001 - \$10 000
Tier 2	1.27%	\$10 001 - \$50 000
Tier 3	1.01%	\$50 001 - \$100 000
Tier 4	0.81%	\$100 001

#### Please note:

The new structure applies specifically to FNB's Top-Up and Withdrawal service with PayPal. The PayPal transactional charges and currency conversation fees will stay the same. To learn more about the FNB and PayPal service, contact our PayPal helpdesk on 087 572 9725 or email paypalenquiries@fnb.co.za.



### Loan

Existing facility fee	
Monthly service fee (applies to clients with credit agreements concluded prior to 1 June 2007 and with a facility size of R500 000 or less)	R5.75
Monthly service fee (applies to NCA clients with credit agreements concluded between 1 June 2007 and 5 May 2016)	R57.50
Monthly service fee (applies to NCA clients with credit agreements concluded since 6 May 2016)	R69
Monthly service fee (applies to non-NCA clients as well as to clients with credit agreements concluded prior to 1 June 2007 with a facility greater than R500 000)	R245
Monthly service fee (applies to non-NCA clients with credit agreements concluded between 1 June 2007 and 28 February 2017)	R150

### Loan

New facility – fees remain unchanged!	
Once-off initiation fee on mortgage agreements (applies to clients that fall within the ambit of the NCA)	R6 037.50
A once-off initiation fee will be charged on all mortgage agreements (applies to clients that do not fall within the ambit of the NCA)	R10 400
Once-off initiation fee on unsecured and secured credit facilities other than mortgage agreements (applies to clients that fall within the ambit of the NCA)	R1 207.50
An initiation fee will be charged on all refinancing of unsecured and secured credit facilities including mortgage agreements (applies to clients that do not fall within the ambit of the NCA)	R6 250

A discretionary structuring fee may be charged (applies to clients that do not fall within the ambit of the NCA)

Valuation fees	
Property valuation fee	R1 810 <sup>47</sup>

 $<sup>^{47}</sup>$  Kindly note that this fee is only applicable to Home Loans and Structured Loans (not Securities Based Loan).

### Loan

### Early termination fees<sup>48</sup>

A fixed rate breakage fee is charged when a fixed rate is cancelled prior to expiry of the loan term. Applicable to non-NCA clients only.

Should you wish to settle the loan early before your loan term expires, you will be required to provide the Bank with 90 days' notice where, an early termination fee may be charged. The fee is equal to no more than the interest that would have been payable under the agreement for the period equal to the difference between the 90 days and your period of notice of settlement.

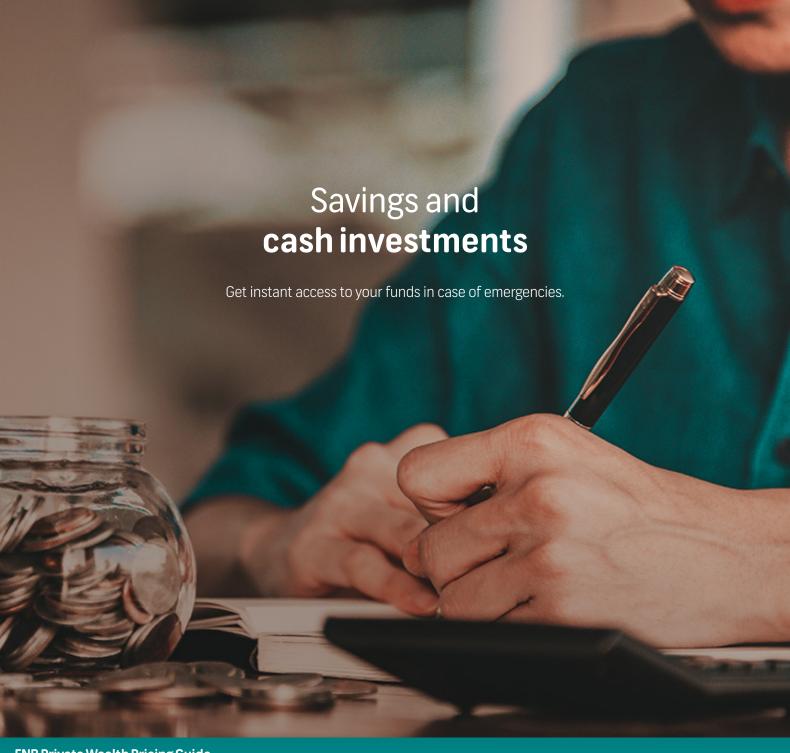
Other fees	
Unpaid debit order fee (applies to non-NCA Juristic clients)	R200
Bank cheque commission	R100

For all other fees, refer to "General fees".

#### Please note

The monthly service fee applicable to your loan will be charged irrespective of the balance outstanding and will only cease when the credit facility has been closed.

 $^{\rm 48}$  Kindly note that currently this does not apply to Securities Based Loan.



### Savings and cash investments

### **FNB Savings Account**

A free savings account linked to your cheque account. No transactional fees apply to your Savings Account.

### **Money Maximiser**

Earn a money market fund related rate, plus your capital and quoted returns are fully guaranteed.

Money Maximiser		
Monthly Account Fee	R65.00 <sup>49</sup>	

<sup>&</sup>lt;sup>49</sup> Monthly fee waived to customers with an FNB Fusion Private Wealth Account, cheque account or Single Facility®.

## Savings and cash investments

Other fees that apply to your Money Maximiser Account

Money Maximiser		
Electronic withdrawals		
Electronic transfers: online banking, cellphone banking, telephone banking and the FNB App	Free	
Electronic third-party payments: online banking, cellphone banking, telephone banking and the FNB App	R45	
Transfers or payments: branch or telephone (consultant assisted)	R80	
Pay & Clear now	R90	
Scheduled transfer related fees		
Establishment or amendment fees (online banking)	Free	
Establishment or amendment fees (FNB Branch)	R18.20	

#### Please note

To view other Savings and Cash Investment solutions available to you, please visit our website.

### **Retirement Solution**

FNB understands that life changes as you retire. We are here to help as you venture into this new life stage. Retired individuals can now share in the benefits of a solution designed specifically to cater for your unique needs, post retirement.

#### Get more with our retirement solution!

Enjoy all the value that being a Private Client brings together with additional benefits that retirement brings. As an FNB Private Client, if you invest R1,000,000 you will get 50% off your monthly transactional account fee or invest R2,000,000 and get 100% off.

#### More Value - Less Fees

- Get more
  - Earn preferential rates on your Fixed Deposits
  - Protect your your money with an FNB Living Annuity or Endowment
  - · Discounted estate administration fee
- Cost effective lending
  - Get up to 100% of the value of the home loan
  - Discounted attorney fees on bond registration costs
  - Preferential interest rates on your home loan
  - No monthly fees on a Securities Based Loan
  - No early settlement fee for bond terms of more than three years

- More rewards
  - Double\* investment eBucks points
- More help
  - Your dedicated Private Banker and team of experts will still be available to you.
  - 24/7 Service Suite via Secure Chat®, phone or email
  - Advice session to ensure you are on track

<sup>\*</sup>All other transactional pricing is aligned to that outlined in this guide.

<sup>\*</sup>Terms, conditions and rules apply.



### **FNB Non-Trading Juristic Account**



### Pay-As-You-Use (PAYU) pricing option

On this pricing option, you are charged for each transaction at the applicable fee.

Monthly account fees				
Account fee		R80 <sup>50</sup>		
Monthly Petro Card fee (linked to your FNB Private Wealth Non-Trading Juristic Account)		R20		
Prepaid purchases				
FNB Connect prepaid purchases, FNB ATM, online banking, cellphone banking, the FNB App, telephone banking - IVR		Free		
Prepaid airtime purchase using other banks' ATMs		R15		
Prepaid airtime transaction fee (FNB ATM and cellphone banking)	Transactions between R0.01 – R10	R0.50		
	Transactions between R10 - R25	R1.00		
	Transactions greater than R25	R2.00		
Other prepaid airtime using FNB App and online banking		Free		

<sup>50</sup> If you have the FNB Fusion Private Wealth Account or Cheque Account in your personal capacity, the fee for this account will be waived for 1 FNB Private Wealth Non-Trading Juristic Account.

## FNB Non-Trading Juristic Account

Card purchases		
FNB Private Wealth Business Cheque Card purchases (local and international)	Free <sup>51</sup>	
Petro Card fuel purchases	R5.75	
Linked account transfers		
Electronic transfers (FNB ATM, online banking - no role separation, telephone banking - IVR, scheduled)	Free	
Telephone banking (consultant assisted)	R80	
FNB Branch	R80	

<sup>&</sup>lt;sup>51</sup> International currency commission and conversion fee of 2.75% of the transaction value applies.

## FNB Non-Trading Juristic Account

Payments Payments		
Cellphone banking, the FNB App, telephone banking - IVR, FNB ATM and online banking	R8.50	
Telephone banking (consultant assisted)	R80	
FNB Branch	R80	
Cheques issued	R150	
Bank cheque	R140	
Deposits		
Cheque deposit at FNB Branch (per deposit)	R60+R11 per cheque (Max. R150)	
Special clearance	R335	
Effects not cleared upliftment	R335	

Cash deposits		
FNB ATM	R1.10 per R100 or part thereof	
Branch cash deposit fees	R80+R2.50 per R100	
Cash withdrawals		
FNB ATM	R2 per R100	
Cash@Till®	Free	
Cardless cash withdrawals	R2 per R100	
Credit card cash on budget	R80 + R2.85 per R100	
Other banks' ATMs	R10 +R2 per R100	
International ATM cash withdrawals using your FNB Fusion Private Wealth Card or cheque card	R80 <sup>52</sup>	
Branch (includes all financial institution branches and the purchase of foreign exchange)	R80+R2.50 per R100 <sup>53</sup>	
International branch	R80+R2.50 per R100 <sup>53</sup>	

<sup>&</sup>lt;sup>52</sup> Included in the FNB Fusion Private Wealth and Cheque Account/Single Facility® monthly fee. International currency commission and conversion fee of 2.75% of the transaction value applies.

<sup>53</sup> Additional 2.75% commission and conversion fee apply.

Balance enquiries		
FNB ATM	Free	
Point-of-Sale (Private Wealth Business Cheque Cards only)	R1.75	
FNB Branch and telephone banking (consultant assisted)	R7.30	
Other banks' ATMs	R7.30	
International Point-of-Sale balance enquiries	R7.30	

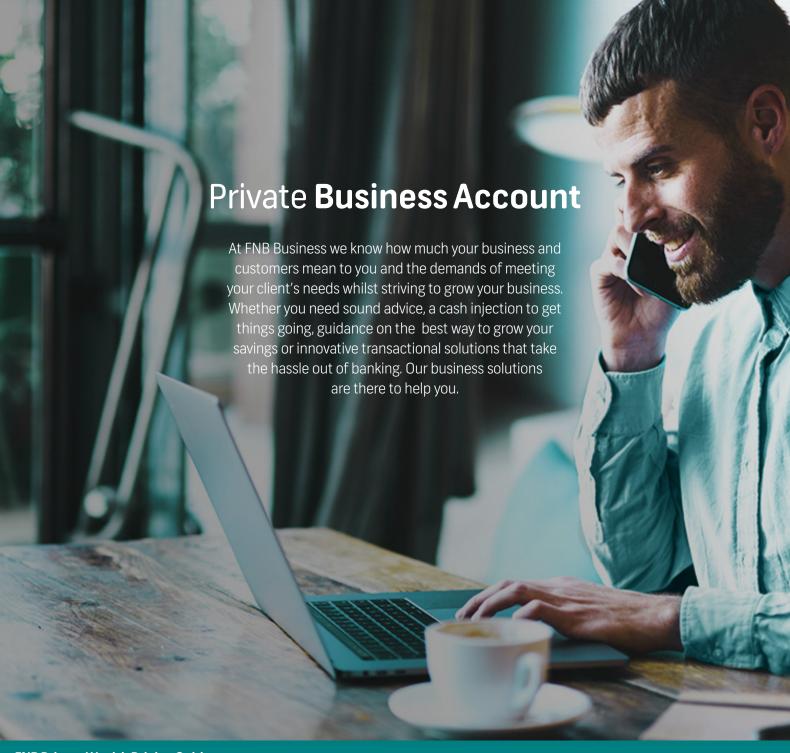
Statements		
Cellphone banking mini-statement		Free
FNB ATM transaction list		R3.60
Historical statements – online banking (download/view/email)	Historical statements – online banking (download/view/email)	
Emailing of statements – branch and telephone banking		R40 (per statement)
Printing of statements – branch and telephone banking		R40 (per statement)
Printed statements (Smart Kiosk)		R3.75 per page
Interim/Provisional statements		R18.20 per page.
Digizone statements		R25 per statement
Additional statement (fee per month)		
	Paper	Online
Daily	R128	R61
Weekly	R53	R29
Twice monthly	R26	R16.10

Penalty fees	
FNB ATM declined transaction fee (insufficient funds or daily limit exceeded)	Free
Other FNB declined transaction fee (local and international Point-of-Sale, scheduled payment)	R8.50
Other banks' ATMs declined transaction fee (insufficient funds or daily limit exceeded)	R8.50
Inward unpaid fee	R150
	Free (First 3 unpaid items)
Unpaid cheques and/or debit orders	R25 (per unpaid item 4 and 5)
	R110 (per unpaid item 6 and more) <sup>54</sup>

<sup>54</sup> Applicable over a rolling 12 month period

Card and other related fees		
Voucher retention	R80	
Credit-related fees		
Overdrafts		
Overdraft initiation fees	An overdraft initiation fee may be charged <sup>55</sup>	
NCA clients		
Monthly credit service fee (new or increased overdraft concluded from 1 July 2016)	R69	
Non-NCA clients		
Monthly credit service fee	0.115% of facility (Min. R69, Max. R1 207.50)	

 $<sup>^{\</sup>rm 55}\mbox{Where}$  you have used more than R200 of your facility.





#### **FNB Private Wealth Business Account**

The FNB Private Wealth Business Account is suited to sole proprietors, incorporated businesses, partnerships, companies and close corporations, where the focus is on running a business to make a profit. It provides a flexible and simple way to conduct all business transactions and pay for day-to-day operations.



#### **FNB Healthcare Account**

The FNB Healthcare Account is suited to Healthcare Practitioners. This account provides a gateway to a holistic offering that meets the banking requirements of healthcare practitioners. It provides a flexible and simple way to conduct all business transactions and pay for day-to-day operations.

Pricing options

With FNB Private Business, you can choose between Pay-As-You-Use (PAYU) or two Single Fee Pricing Options as detailed below.

#### Single Fee Pricing Options

There are 2 Single Fee Pricing Options to choose from. If you choose one of these options, you pay a monthly fee upfront and do not have to monitor your transaction fees each month, although we ask all clients to verify the transactions and costs on their statements. Pre-item billing will only start once the stipulated limit has been reached. All transactions and their associated costs (where applicable) can be verified on your monthly statement.

Single fee pricing options		
	Option 1 - R300 p.m.	Option 2 - R430 p.m.
Electronic debit transactions (in bundle)	30 Transactions	50 Transactions
FNB Business Cheque Visa Card purchases	Unlimited	Unlimited
FNB ATM cash withdrawals (in bundle)	5 FNB ATM cash withdrawals	10 FNB ATM cash withdrawals

Pricing options

#### Single fee pricing options (cont.) Option 1 - R300 p.m. Option 2 - R430 p.m. Cash deposited at an FNB ATM with Automated Deposit Terminal Free cash deposits of up Free cash deposits of up to R50 000 per month to R100 000 per month (ADT) (in bundle) Transfers Unlimited Unlimited Electronic debit transactions (out of bundle) R19.00 R18.00 R4.50 + R0.85 per R100 Cash deposited at an FNB ATM with Automated Deposit Terminal R4.50 + R0.80 per R100

or part thereof

then R35.00

1 free per month

or part thereof

then R 35.00

1 free per month

For all other fees, refer to "General fees".

(ADT) (out of bundle)

Express clearing payments

(online banking, FNB Branch, participating banks only)



#### FNB Healthcare Account fees

#### With our single fee pricing options, you get value for money.

You receive a bundle of transactions for one monthly account fee. All out of bundle transactions will be charged as per the general transaction fee section of this pricing guide.

(Transaction fees will reduce your available balance on the date of the transaction.)

All three options also give you **unlimited:** 





Prepaid purchases

Balance enquiries (POS)

Option 1: <b>R300.00</b> p/m	
Free	After which you pay
30x electronic debit transactions (FNB Online Banking for Business and the FNB App only)	R19.00 per transaction
5x FNB ATM cash withdrawals	R2.00* per transaction
Cash deposits done at an FNB ATM with cash deposits only - up to R50 000.00 per month	R4.50 + R0.85*
1x electronic Pay & Clear Now transaction	R35.00 per transaction
	*per R100.00 or part thered



#### FNB Healthcare Account fees (cont.)

Option 2: <b>R430.00</b> p/m		
Free	After which you pay	
50x electronic debit transactions (FNB Online Banking for Business and the FNB App only)	R18.00 per transaction	
10x FNB ATM cash withdrawals	R2.00* per transaction	
Cash deposits done at an FNB ATM with cash deposits only - up to R100 000.00 per month	R4.50 + R0.80*	
1x electronic Pay & Clear Now transaction	R35.00 per transaction	

\*per R100.00 or part thereof

Option 3: <b>R670.00</b> <sup>p/m</sup>	
Free	After which you pay
90x electronic debit transactions (FNB Online Banking for Business and the FNB App only)	R17.00 per transaction
10x FNB ATM cash withdrawals	R2.00* per transaction
Cash deposits done at an FNB ATM with cash deposits only - up to R250 000.00 per month	R4.50 + R0.70*
1x electronic Pay & Clear Now transaction	R35.00 per transaction
	*per R100.00 or part thereof



#### **FNB Healthcare Account fees**

With pay-as-you-use you pay a lower monthly account fee. Each transaction will be charged for separately as per the general fee section of this pricing guide.

(Transaction fees will reduce your available balance on the date of the transaction.)



24/7 Healthcare desk

Business Manager eBucks Rewards Savings Pocket Instant Solutions SLOW Lounge access\*

\*Please refer to the eBucks website for complimentary SLOW Lounge visit requirements

<b>~</b>	Pay-as-you-use	
Monthly account fee		R160.00 p/m



- Download the FNB App and bank anytime, anywhere. Transacting on the FNB App does not use data.
- Track your spend by viewing your transaction history free on the FNB App or Online Banking for Business.
- Your last 12 stamped statements are available free on the FNB App or Online Banking for Business.

Pay-as-you-use (PAYU)

On this pricing option, you are charged for each transaction at the applicable fee.

Monthly account fees	
FNB Private Wealth Business Account	R135
If your business is a trust entity	R150





Prepaid purchases		
The FNB App and Online Banking	Free	
FNB eChannels	R2.70	
Other banks' ATMs	R15	
Multichoice	R7	
FNB Connect Prepaid	Free	
FNB Branch or telephone banking (consultant assisted)	R15	
Card purchases		
FNB Business Visa Cheque card purchases (local and international)	R3.68	
FNB Business Petro Card purchases	R5.50	
International currency commission and conversion fee	2.75% of the transactional value	
Inter-account transfers		
Electronic transfers (FNB ATM, Online Banking - Single Level Control, telephone banking - IVR and speech)	Free	
Transfers (branch, telephone banking - consultant assisted)	R80	
Scheduled transfers (per payment)	Free	
Transfers (DigiZone at the FNB Branch)	R15 per transaction	
Electronic Pay & Clear Now	R45 per transaction	



Account payments			
Electronic third-party payments (FNB ATM, online banking – single level control, telephone banking – IVR and speech)	Max. R9.80		
Internal debit orders (debit orders raised by FNB Card, FNB Home Loans, WesBank, FNB Loans, FNB Funeral Cover)	R4.20		
External debit orders	R19		
Cheque payments (per item)	R210		
Third-party payments (FNB Branch, telephone banking – consultant assisted)	R80		
DigiZone third-party payments (at the FNB Branch)	R15		
Issue of bank cheques (per cheque)	R140		
Payment honouring fee (per item less than R50)	R50		
Payment honouring fee (per item equal to or more than R50)	R155		
Scheduled payment establishment/amendment fee (online banking or the FNB App)	Free		
Scheduled payment establishment/amendment fee (FNB Branch)	R18		
Reversal of processed EFT (successful or unsuccessful)	R326		



Payment notifications		
Email	R0.95	
SMS	R1.30	
Cheque books		
40 forms	R90	
200 forms	R310	
Cheque book delivery	R310	
Voucher retention (per month)	R78	
Deposit books		
100 pages	R50	



Cash withdrawals			
Cash@Till® - Point-of-Sale	Free		
FNB Mini ATM (withdrawal limits may apply)	R2 per R100 or part thereof		
Other banks' Mini ATMs	R10 + R2 per R100 or part thereof		
FNB ATM	R2 per R100 or part thereof		
Other banks' ATMs	R10 + R2 per R100 or part thereof		
International ATM cash withdrawals	R80 + 2% of the transaction value		
International Branch cash withdrawals	R80 + R2.50 per R100		
FNB Branch and FNB Bulk Cash Centres	Cheque service fee (Min. R62.40) + cash handling fee		



Cash handling fee at branch and bulk cash centres

Value per withdrawal <sup>56</sup>			
	At branch	At branch At FNB Bulk Cash Centre	
RO – R4 999.99	R3.74	R3.46	
R5 000 – R9 999.99	R2.55	R2.55	
R10 000 - R14 999.99	R2.55	R2.46	
R15 000 - R49 999.99	R2.08	R2.01	
R50 000+	R1.92	R1.86	
	Deposits		
Cheque deposit at FNB Branch (per deposit)		R60 + R11 per cheque (Max. R150)	
Special clearance fee	R335		
Effects not cleared upliftment fee		R110 per R10 000 or part thereof (Min. R560, Max. R5 600)	
Surplus/shortage in deposit (incident fee)		R110	

<sup>&</sup>lt;sup>56</sup> Per R100 or part thereof.



Cash deposits		
FNB ATM		R4.50 + R1.04 per R100
Referenced deposit transactiona	l fee (if availed of)	
Over the counter (partial or full validation)		R5.20
Electronic reference validation (FNB clients only)		R2.35
Cash deposit fees		
	At Branch	At Branch At FNB Bulk Cash Centre
Minimum fee per deposit	R50	R50
Value per depos	it	
RO – R4 999.99	R9.45 + R3.95 per R100 or part thereof	R5.50 + R3.74 per R100 or part thereof
R5 000 - R14 999.99	R9.45 + R2.08 per R100 or part thereof	R5.50 + R2.18 per R100 or part thereof
R15 000 – R49 999.99	R9.45 + R1.82 per R100 or part thereof	R5.50 + R1.82 per R100 or part thereof
R50 000 and greater	R9.45+ R1.51 per R100 or part thereof	R5.50 + R1.35 per R100 or part thereof



Card and other related fees	
Courier delivery	R90
Branch delivery	Free
International delivery	R700
Urgent delivery	R250
Replacement fee (personalised, including damaged cards)	R120
Replacement fee (non-personalised, including damaged cards)	R110
PIN change at Branch	R11
Petro Card monthly fee	R21
Overdraft	
New Initiation fee (NCA, mortgage backed)	R1 100.00 + 10%* (max. R6 037.50)
New Initiation fee (NCA, unsecured or secured by other than mortgages)	R165.00 + 10%** (max. R1 207.50)
New/Increase Initiation fee (non-NCA, applications done on Online Banking or the FNB App)	Free
New/Increase Initiation fee (non-NCA, consultant assisted)	1.15% of facility (or additional amount for increases)
Monthly credit service fee (NCA Clients)	R69
	0.125% of facility



Business and Booster Loan			
Initiation fee (NCA, mortgage backed)	R1 100.00 + 10%* (max. R6 037.50)		
Initiation fee (NCA, unsecured or secured by other than mortgages)	R165.00 + 10%** (max. R1 207.50)		
Initiation fee (non-NCA)	1.15% of loan amount (Min. R499)		
Monthly credit fee (NCA)	R69		
Monthly credit fee (non-NCA)	0.0575% of facility (min R69, max R575.00)		

Revolving Loans			
Initiation fee (NCA, mortgage backed)	R1 100.00 + 10%* (max. R6 037.50)		
Initiation fee (NCA, unsecured or secured by other than mortgages)	R165.00 + 10%** (max. R1 207.50)		
Initiation fee (non-NCA)	1.15% of Loan Amount (Min. R499)		
Monthly credit service fee (NCA)	R69		
Monthly credit service fee (non-NCA)	0.115% of facility (Min. R69, Max. R575)		

<sup>\*</sup>of the facility amount greater than R10 000. Exclusive of VAT.

<sup>\*\*</sup>of the facility amount greater than R1 000. Exclusive of VAT.



Balance enquiries			
FNB ATM	Free		
Point-of-Sale (FNB Business Visa Cheque Cards only)	R1.75		
FNB Branch and telephone banking (consultant assisted)	R7.30		
Other banks' ATMs	R7.30		
International Point-of-Sale balance enquiries	R7.30		
Penalty fees			
FNB ATM declined transaction (insufficient funds or daily limit exceeded)	Free		
Other FNB declined transaction (local and international Point-of-Sale, scheduled payment)	R8.50		
Other banks' ATMs declined transaction (insufficient funds or daily limit exceeded)	R8.50		
Inward unpaid	R150		
Unpaid cheques (per item less than R50)	R50		
Unpaid cheques (per item less than R50)  Unpaid cheques (per item greater than or equal to R50)	R50 R150		



Scheduled payments			
Scheduled payment establishment/amendment fee (online banking)	Free		
Scheduled payment establishment/amendment fee (FNB Branch)	R18		
Subscription fees			
Online banking, telephone banking, inContact Pro	Free		
Online banking, telephone banking, inContact Pro Scheduled payment alert (per month)	Free R3.15		

<sup>\*</sup> Fees are applicable for every additional entry over and above complimentary entries as well as for every entry where the cardholder does not qualify for complimentary entries.

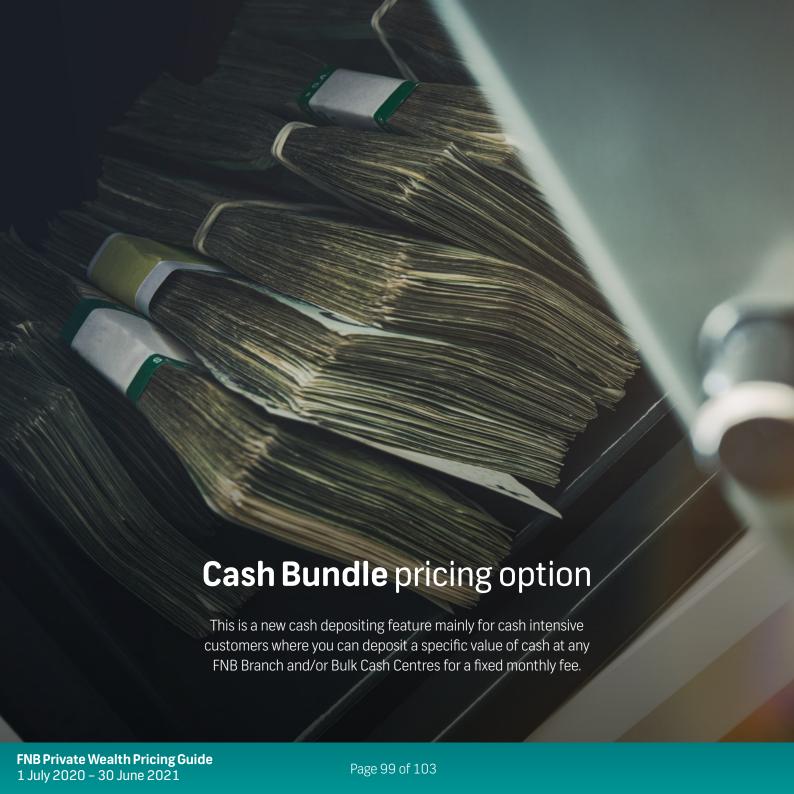


Debit order management			
Stop payment – digital channels	Free		
Stop payment – telephone banking (consultant assisted)	R26		
Stop payment – branch	R80		
Debit order dispute – digital channels	R5*		
Debit order dispute – telephone banking (consultant assisted)	R40		
Debit order dispute – branch (consultant assisted)	R40		
Balance alerts (per month)			
Daily	R17.06		
Weekly	R3.20		
Monthly	R1.15		

<sup>\*</sup> These fees are not applicable to fraudulent debit orders.



eWallet Pro fees				
Tier	Vol (TRX)	0 Sponsored	1 Sponsored	2 Sponsored
1	1 - 30	R11.24	R19.87	R28.75
2	31 - 100	R10.59	R18.66	R26.13
3	101 - 250	R9.94	R17.40	R24.82
4	251 - 1000	R8.12	R16.19	R23.66
5	1000+	R6.81	R14.93	R22.34
Reversal of incorrect eWallet Pro transaction				
Reversal of incorrect eWallet Pro transaction fee			R55	
eWallet Pro card				
eWallet Pro card fee per card			R30.25	



# Cash Bundle pricing option

Cash Bundle		
Monthly Bundle fee	R5 850	
Monthly Bundle value	R1 000 000	
Excluded from Bundle		
Cash deposits less than	R55 000	
Minimum fee	R50	
Base fee	R5.50	
Fee per R100 or part thereof	R1.92	
Over Bundle fees		
Minimum fee	R50	
Base fee	R5.72	
Fee per R100 or part thereof	R0.75	

#### The small print

Our small print is straightforward.

#### Information on our products and prices

- FNB, a division of FirstRand Bank Ltd. reserves the right to change fees or introduce new fees from time to time. If we do this, though, we'll give you at least 20 business days' notice of these changes. You'll find these changes on FNB's website.
- We strive to keep the information provided in the pricing guide as accurate as possible, and we will not be held responsible if an error or omission is found.
- · You must apply for each facility or product individually.
- The granting of any facility or product is subject to you meeting the qualifying criteria of that product or facility.
- Each facility or product has a set of terms and conditions for that specific facility or product. We agree on these terms and conditions with the applicant.
- If there is disagreement between the product or facility specific terms and conditions and what's outlined in this pricing guide, we'll follow the product or facility-specific terms and conditions that apply to such a facility or product. FNB reserves the right to change the features of any product or facility at any time.
- Fees quoted as "per R100" include parts thereof.
- Where Cellphone Banking is referred to, standard network rates apply.
- All fees quoted are VAT inclusive and are effective from 1 July 2020 30 June 2021.

#### Standard terminology

If you want to compare FNB's fees with those of other banks, we have, as far as possible, used standard terminology throughout this pricing guide. This is in line with Section 13 of the Code of Banking Practice (COBP). In the case where we've used FNB-specific terminology, we've added this here showing the wording that other banks may use.

Glossary of terms	
FNB term (As Used In Guide)	Standard terminology
Card purchase	Card transaction
Payment	Third Party Payment/Stop Order
Slimline devices	Mini ATMs
eChannels	Online banking, telephone banking, Interactive Voice Response (IVR) and FNB ATMs
Mobile channels	Cellphone banking and the FNB App



#### Contact us

For more information on our easy banking solutions:

Visit www.fnb.co.za or call 087 730 6000

Terms, conditions and rules apply.